## 85TH ANNUAL LULAC NATIONAL CONVENTION & EXPOSITION

July 8-12, 2014 New York Hilton Midtown New York, NY

The League of United Latin American Citizens invites you to participate in the 85th Annual LULAC National Convention & Exposition in New York from July 8 through July 12, 2014. As the premier Hispanic convention, the LULAC National Convention draws over 20,000 participants each year including top leaders from the government, business, and the Latino community.

**Make History:** The LULAC Convention is an exciting, history-making convention, because it convenes the national delegates of LULAC to discuss issues, set policies, and elect the organization's national leaders. For this reason, the LULAC Convention makes news and is covered by national and local media. It is the only convention in which participants representing Hispanic communities from across the country determine the positions and strategies of a national Latino organization.

**Reach out to Hispanic America:** The LULAC Convention is also well attended by major corporations who recognize the importance of reaching out to national Latino leaders and influential community members directly. There are opportunities to sponsor workshops and events, to showcase products and recruit Hispanic professionals in the convention exhibit hall. In addition, all proceeds support the dedicated work of LULAC to improve the quality of life for Hispanic Americans.

**Federal Training Institute:** The LULAC Convention hosts the LULAC Federal Training Institute (FTI), an intensive and structured career development program for government and public sector employees. In partnership with the OPM and other Federal agencies, the Federal Training Institute offers workshops and plenary sessions that enable government employees and other employees to enhance their leadership skills and develop the Executive Core Qualifications required for entry to the Senior Executive Service.

**Career Fair:** Emerging career opportunities, top companies, live interviews. Whether you are an employer looking for top talent or a professional looking for your next job, you will want to attend the LULAC Career Fair. This three day event features great jobs from over 250 top companies and federal agencies that are ready to hire.

**Youth Conference:** The convention also hosts the LULAC Youth Conference—a three-day event for Latino youth, featuring workshops and panel discussions education, career opportunities, community service and leadership.

**Young Adults Conference:** The Young Adult Conference features four-days of leadership development and policy workshops for college students and young professionals.

**FTI Youth and Collegiate Federal Careers Exploration Forum:** A free, fun-filled, day-long event to showcase career and employment opportunities available to middle, high school, college and university students. Expert presenters introduce students to resume writing, online resources, student programs, scholarships and internships.

**About LULAC:** Founded in 1929, the League of United Latin American Citizens is the nation's oldest and largest Hispanic organization. With thousands of members organized into more than 900 LULAC Councils in virtually every state of the nation and in Puerto Rico, LULAC has tremendous outreach into the Latino community. With a rich history of advocacy in civil rights, education, economic development, immigration and equal opportunity, LULAC is uniquely positioned to lead the Hispanic community into the next millennium.

**For More Information:** For convention information and registration, contact the LULAC National Office at (202) 833-6130 or visit our website at: www.LULAC.org. Please join LULAC at the 2014 LULAC National Convention and Exposition at New York Hilton Midtown in New York as we celebrate 85 years of service to the Hispanic community.

# **INFORMATION**

#### CONVENTION LOCATION

New York Hilton Midtown 1335 Avenue of the Americas New York, NY, 10019

#### CONVENTION HOTELS

New York Hilton Midtown 1335 Avenue of the Americas New York, NY, 10019 Main: (212) 586-7000 FAX: (212) 315-1374 Reservations: (800) HILTONS

www.newyorkhiltonhotel.com Single: \$252 Double: \$252 Cutoff date: June 9, 2014

Cancellations must be made **one month prior** to arrival to avoid first night charges.

<u>Air Transportation:</u> The following airlines will offer special discounts to our attendees

## **American Airlines**

(800) 433-1790

Airline code via Phone: A7174AL Code via Online: 7174AL

www.aa.com

#### United

(800) 468-7022

Airline code: ZRUA575234

www.united.com

#### **Southwest Airlines**

(800) 435-9792

www.southwest.com

Ground Transportation: The following car rental agency will offer special discounts to our attendees:

Avis

(800) 331-1212 www.avis.com

**Enterprise** (800) 261-733

www.enterprise.com

National

(877) 222-9058 www.nationalcar.com

### **AGENDA**

Tuesday, July 8

8 am to 5 pm Federal Agency Pre-Conference Meeting

1 pm to 5 pm Registration

6 pm to 8 pm **Opening Reception** 

Wednesday, July 9

7 to 12, 2 to 5 Registration

9 am to 11:30 am Federal Training Institute Noon to 2 pm **Partnership Luncheon** 

2 pm to 2:30 pm National Assembly—Committee Assignments

2 pm to 4:30 pm Federal Training Institute
2:30 pm to 5 pm Concurrent Seminars
7 pm to 10 pm New York Concert

Thursday, July 10

7 to 12, 2 to 5 Registration

9 am to noon Concurrent Seminars 9 am to 2 pm Federal Training Institute

10 am to 11 am Ribbon-cutting Ceremony and Exposition Opening

10 am to 5 pm Exposition and Job Fair Open

Noon to 2 pm Unity Luncheon
2 pm to 5 pm Concurrent Seminars

5 pm to 7 pm Youth and Young Adults Awards Ceremony

7 pm to 9 pm Partner Receptions 8 pm to 10 pm Youth Dance

9 pm to 11 pm Young Adults Dance

Friday, July 11

7 to 12, 2 to 5 Registration

7:30 am to 9 am LNESC Breakfast 9 am to noon Policy Seminars

9 am to 2 pm Federal Training Institute
9 am to 4 pm Youth/Collegiate Career Forum
10 am to 5 pm Exposition and Job Fair Open

Noon to 2 pm Women's Luncheon

2:30 to 4:30 pm
6 pm to 7 pm
7 pm to 10 pm
10 pm to 11 pm
LULAC National Assembly Reconvenes
Presidential Reception- (black-tie)
Presidential Awards Banquet
Presidential Awards Ball

Saturday, July 12

8 am to 5 pm LULAC National Assembly & Elections

10 am to 5 pm Exposition and Job Fair Open

7 pm to 11 pm Concierto: Voces Unidas por America

# REGISTRATION

Pre-registration forms will be accepted through June 15, 2014. <u>After June 15, participants must register on-site.</u> Print or type the requested information below as you would like it to appear on your name badge:

Name					
Title					
Company/Agency		Council #			
Address					
City	State	Zip			
Work Phone	Home Phor	ie			
Fax	Email				
Check the appropriate box(es). Voting members some selection of the control of th	LULAC Off  District I  State Dir  National  Past Nati	<b>icer</b> <sup>†</sup> Director ector Officer	Youth* ☐ Member ☐ Delegate ☐ Alternate		
LULAC Young Adult/Senior (ID required) \$.  LULAC Members (Wed-Sat) \$.  Non-members (Wed-Sat) \$.  FTI—Federal Training Institute (Tue-Sat) \$.	175 275 300 400 500 575 registrations 5/1/14. eminars, non- nars, Saturday. e accepted in wri issued after the c	onvention. Corporate & FTI	tuncheon \$65 tee Concert \$80 n \$65 on \$65 n & Banquet \$100 es Unidas \$40  After June 15, 2014,		
TotalCredit Card #					
MasterCard ☐ Visa ☐ American Express Payment can be made by cash, check or major credited registration, mail completed registration form along to <b>2014 LULAC National Convention</b> or credited the address on the right. Credit card orders accepted \$25.00 handling fee for all returned checks. Federal #789553372 "LULAC Institute, Inc." DBA LULAC Institute, Inc."	Signature lit card. For pre- g with check pay ard information to ed by fax. There al agencies use DU	LULAC Fiscal Offi able 201 East Main, Suite El Paso, TX 79901 is a (915) 577-0726, FA	ice e 605 X (915) 577-0914		

## **FEATURED EVENTS**

Tuesday, July 8 Opportunity Reception: Kickoff event is full of excitement as we preview a week-

5:30 pm to 7:30 pm long convention full of important speakers, workshops, and panels.

Attendance: 600 **Minimum Sponsorship Level: \$15,000.** 

Wed., July 9 Partnership Luncheon: Highlights LULAC's corporate and government

Noon to 2 pm partnerships. This is the perfect forum to promote your initiatives with LULAC.

Attendance: 800 Minimum Sponsorship Level: \$25,000.

Attendance: 900

Attendance: 800

6 pm to 10 pm New York Host Concert: Hosted by local LULAC councils, this concert highlights

Latino talent and state and local leaders, while supporting local LULAC programs.

Minimum Sponsorship Level: \$25,000.

Thur., July 10 <u>Unity Luncheon:</u> Promotes unity among Hispanics and other communities in the

Noon to 2 pm United States. Speakers focus on working together to make America stronger.

Attendance: 900 Minimum Sponsorship Level: \$35,000.

5 pm to 6 pm Youth and Young Adults Awards Ceremony: Emphasizes LULAC Youth programs

and features an elegant awards presentation for LULAC's young future leaders.

Minimum Sponsorship Level: \$25,000.

8 pm to 10 pm Youth and Young Adults Dance: LULAC's Future Leaders showcase their dancing

Attendance: 400 skills and celebrate their award winners **Minimum Sponsorship Level: \$35,000.** 

Friday, July 11 LNESC Breakfast: Hosted by the LULAC National Educational Service Centers, this

7:30 am to 9 am event celebrates LULAC's educational programs.

Attendance: 400 **Minimum Sponsorship Level: \$20,000.** 

Noon to 2 pm Women's Hall of Fame Luncheon: Focuses on the contributions made by Latinas to

Attendance: 1000 the U.S. and features the induction of 5 women into the LULAC Women's Hall of

Fame.

Minimum Sponsorship Level: \$50,000.

6 pm to 7 pm **Presidential Reception:** Kicks off the main and best attended evening of the

Attendance: 900 convention. This black tie event features Hispanic leaders from throughout the U.S.

Minimum Sponsorship Level: \$50,000.

7 pm to 9 pm **Presidential Awards Banquet and Ball:** This magnificent black-tie event highlights

9 pm to 11 pm individuals who have given outstanding service to the Hispanic community

Attendance: 1200 throughout the year. Top national leaders deliver keynote address.

Minimum Sponsorship Level: \$75,000.

Saturday, July 12 Concierto: Voces Unidas por America: Features top Latino entertainment in an

7 pm to 11 pm event that is open to the public and free of charge.

Attendance: 3000 Minimum Sponsorship Level: \$35,000.

# **SPONSORSHIP PACKAGES**

Sponsoring an event or workshop at the LULAC Convention is an ideal way to reach out to national Hispanic leaders and influential community members. Sponsors of the 2014 LULAC National Convention will be recognized at all sponsored events and listed in all promotional material, including the convention program. The following packages are offered at the levels indicated.

## Presenting Sponsor—\$150,000+

Title sponsorship of the LULAC National Convention is limited to one partner and includes double the diamond level sponsorship benefits in addition to having the your company's name and logo included in the convention marketing materials (for example the 2014 LULAC National Convention presented by...). The Presenting Sponsor will also have a speaking opportunity during the conference and a customized sponsorship marketing plan tailored to your needs.

## **Diamond—\$75,000+**

- Convention Diamond Sponsor
- Company Representative Introduced as Convention Diamond Sponsor at the Presidential Awards Gala
- Twelve 10'x10' Exhibit Spaces
- Two Reserved Tables for 10 at sponsored event
- One Reserved Table for 10 at each Luncheon upon request
- One Minute Commercial Video Spot to be played during the Presidential Awards Gala
- One Page Letter with Picture of Corporate Official in Convention Program
- One Convention Program Back Cover (subject to availability) or Two Full-Page Color Ads
- One Full-Page Color Ad in the LULAC News
- Attendance at Selected VIP Functions
- Twelve Full Corporate Registration Packages
- Main Web Link
- · Database of registered attendees for marketing purposes
- Signage Through-out the Convention

#### Presidential—\$50.000+

- Convention Presidential Sponsor
- Company representative Introduced as Event Sponsor
- Eight 10'x10' Exhibit Spaces
- Two Reserved Tables for 10 at sponsored event
- One Reserved Tables for 10 at each Luncheon **upon request**
- 30 Seconds Commercial Video Spot to be played during the Presidential Awards Gala
- One Page Letter with Picture of Corporate Official in Convention Program
- One Convention Program Back Cover (subject to availability) or Two Full-Page Color Ads
- Attendance at Selected VIP Functions
- Eight Full Corporate Registration Packages
- Main Web Link
- Signage Through-out the Convention

### **Judicial—\$35,000+**

- Convention Judicial Sponsor
- Co-Sponsor of one meal event
- Company representative introduced as Event Co-sponsor
- Six 10'x10' Exhibit Spaces
- One Reserved Table for 10 at Sponsored Function
- Full-Page Color Ad in Convention Program-Premium Placement
- Attendance at Selected VIP Functions
- Six Complimentary Corporate Registration Packages
- Web Link
- Logo prominently displayed at Sponsored Function

## SPONSORSHIP PACKAGES CONTINUED

#### **Senatorial—\$25,000+**

- Convention Senatorial Sponsor
- Four 10'x10' Exhibit Spaces
- One Reserved Table for 10 at Sponsored Function
- Full-Page Color Ad in Convention Program and web link
- Attendance at Selected VIP Functions
- Four Full Corporate Registration Packages
- Logo prominently displayed at Sponsored Function
- Item in Convention Tote

## Congressional—\$20,000+

- Three 10'x10' Exhibit Spaces
- One Reserved Table for 10 at mutually agreed upon function
- Full-Page Color Ad in Convention Program and web link
- Three Full Corporate Registration Packages and Attendance at Selected VIP Functions
- Logo prominently displayed on event webpage
- Item in Convention Tote

## Patriot—\$15,000+

- Two 10'x10' Exhibit Spaces
- One Reserved Table for 10 at mutually agreed upon function
- Full-Page Color Ad in Convention Program and web link
- Two Full Corporate Registration Packages and Attendance at Selected VIP Functions
- Logo prominently displayed on event webpage
- Item in Convention Tote

ADDITIONAL	<b>SDONGODCHID</b>	OPPORTUNITIES
ADDITIONAL	SPONSORSHIP	'UPPORTIUNTIES

•	Convention Program Book	25,000
•	Registration Bags	25,000
•	Youth Leadership Conference	20,000
•	Young Adults Leadership Conference	20,000
•	Hispanic Health Fair	20,000
•	Sponsor/VIP Lounge	20,000
•	Federal Training Institute	20,000
•	Convention Program Book	15,000
•	Convention Badges	15,000
•	Shuttle Transportation	15,000
•	Town Hall Sponsorships	50,000
•	Convention Marketing Circular	10,000
•	Conference Web Site	10,000
•	Pocket Agenda	5,000
•	Workshops	15,000
•	Press Room	3,000
•	Panelist/Speaker sponsorship	10,000

## **IN-KIND SERVICES**

#### **Printing**

Commemorative poster, promotional brochure.

#### **Communication Equipment**

Walkie-talkie radios, cellular phones, fax machines.

### **On-Site Office**

Computers, printers, photocopy machines.

### **Ground Transportation**

Shuttle service, rental vehicles.

## Air Transportation

Complimentary tickets for speakers and VIPs.

### **Promotional Advertisements**

Advertisement placements to promote convention.

**SPONSORSHIP AGREEMENT:** Please print or type the requested information below as it should appear in the convention program and name badge:

Name .		Title		<del>-</del>	
Corpor	ation/Agency				
Addres	s				
City		State		Zip	
Teleph	one Fax		E-Mail		
	sponsorship level below. Enter the every even sponsorship level sponsorship bethe convention marketing materials.	ip of the LULAC N	ational Convention i	s limited to one partner and incl	
	<b>Diamond—\$75,000:</b> Convention Diamond—Spot; One Page Letter with Picture of Convailability) or Two Full-Page Color Addresses Full Registrations; Main Web Li	orporate Official; Or s; One Page Ad in L	e Convention Progr ULAC News; Atten	am Back Cover (subject to dance at Selected VIP Functions	
	Presidential—\$50,000: Convention Spe Page Letter with Picture of Corporate Of (subject to availability) or Two Full-Page Registrations; Main Web Link; Signage	ficial in Convention e Color Ads; Attend	Program; One Contance at Selected VII	vention Program Back Cover	)ne
	<b>Judicial—\$35,000:</b> Presenting Sponsor Reserved Table for 10 at Sponsored Functions; Six Full Registrations; W	ction; Full-Page Col	or Ad in Convention		
<b>—</b> i	Senatorial—\$25,000: Four Exhibit Spa in Convention Program; Attendance at S at Function				
_ ,	Congressional—\$20,000: Three Exhibit Color Ad; Attendance at Selected VIP Forwebsite, Item in convention tote				
<b>—</b> ,	Patriot—\$15,000: Two Exhibit Spaces; White Ad in Convention Program; Two Convention tote				
Signatu	are of Authorized Representative		Date	······································	
Mail th	nis agreement to:	Make ch	eck payable to: 20	14 LULAC National	

Mail this agreement to: LULAC National Office 1133 19<sup>th</sup> Street, NW, Suite 1000 Washington, DC 20036 (202) 833-6130 FAX (202) 833-6135 Make check payable to: 2014 LULAC National Convention. For more information about sponsorship packages, advertisements and exhibits, call (202) 833-6130 or email: <a href="mailto:SPerez@LULAC.org">SPerez@LULAC.org</a> or visit our website at: <a href="www.LULAC.org">www.LULAC.org</a>. Federal agencies use DUNS #789553372 "LULAC Institute, Inc." DBA LULAC National Convention

# **ADVERTISING AGREEMENT**

The 2014 LULAC National Convention Program provides an excellent opportunity for placing recruitment and community relations advertisements highlighting your corporate contributions to the Hispanic community. Over 7,000 copies will be distributed.

Zip
mail
ed to <a href="mailto:SPerez@LULAC.org">SPerez@LULAC.org</a> .  by the advertiser or loss by reason of any error  the camera ready ad to address listed below.  net and non-commissionable. This agreement,
Date
<b>LULAC National Office</b> 1133 19 <sup>th</sup> Street, NW, Suite 1000 Washington, DC 20036 (202) 833-6130 FAX (202) 833-6135
Expiration Date

# **JULY 10-JULY 12, 2014 EXHIBITOR AGREEMENT**

The LULAC Convention Exposition is the premier venue for showcasing products and services to the Hispanic community and recruiting employees. Open to the general public, more than 20,000 participants attend the exposition each year. Please print or type the requested information below to exhibit:

Name		Title						
Corporation/Ag	gency							
Representing A	Agency							
Address								
City			State		Zip			
Phone		Fax		Email_				
Please indicate	your choices below	and fax to 202-83.	3-6135:					
Numb	er of spaces request	ed (10'x 10'). Exhi	ibit dimensions		Spac	e #		
	need the standard e					lrape,		
No, I o	do not need the stand	dard exhibitor's pa	ckage.					
Please circle th	he desired plaza:	Corporate	Government	Career Fai	r Non-Pr	rofit	College	
2014 I	LULAC Expositio	N Hours	Notes: All exhi					
<b>Thu, July 10 Fri, July 11 Sat, July 12</b> 10 am-5 pm 10 am-5 pm 10 am-4 pm		space purchase, and a listing in the convention program. Full payment is requested with this signed agreement. The LULAC Convention coordinators reserve the right to establish whatever rules may be required to guarantee the safety and appearance of the						
	s at <b>8 am</b> on <b>July 9.</b> ns after <b>4 pm</b> on <b>Jul</b>		convention and telectric and inte	the exhibit a	rea. The e	xhibit a	area is not carp	eted.
Contact: <b>Hargrove Inc.</b> for your decorating & shipping needs		indicated below: Agreement For		ed Bo	efore N	May 15, 2014	After	
	Drive, Lanham, M	ID 20706	Corporate (10' x		0! - 10!)		\$2,500	\$3,000
Phone: 301-306-4627 Fax: 301-731-5438 exhibitorservices@hargroveinc.com		Government, Ca Non-Profit, Coll				\$2,000 \$1,500	\$2,500 \$2,000	
Mail this form	& payment to the ac	ldress below. Exhi	ibit registration cut	-off is June	15, 2014.			
Signature of Authorized Representative				te				
to the LULAC mmarsans@lul	ayable to the <b>2014 I</b> National Office. Cr ac.org for more info org. Federal agencies to onal Convention	redit card orders ac ormation or visit or	cepted by fax or Enur website at:	mail: 11 W	ashington, l	eet, NV DC 20	V, Suite 1000	135
Total	Credit Card	#		Ex	piration Da	te		=
☐ MasterCard	l 🗆 Visa 🗖 Am	erican Express S	Signature					

# SPONSOR CHECKLIST

<b>Payment</b> - Make checks payable to 2014 LULAC National Convention and please send it upon receipt. Federal Agencies use DUNS #789553372 "LULAC Institute, Inc." DBA LULAC National Convention
<b>Agreement Form</b> – Please sign it and email it to Silvia Perez-Rathell at <u>SPerez@LULAC.org</u>
Advertising for Program Book - If your sponsorship entitles you to a full or half page ad in the program book, please email the artwork and the advertising agreement to Paloma Zuleta at <a href="PZuleta@LULAC.org">PZuleta@LULAC.org</a> by June 15, 2014 and copy Vanessa Trasmonte at <a href="VTrasmonte@LULAC.org">VTrasmonte@LULAC.org</a> . This agreement contains details on the specifications for your ad.
<b>Exhibit Space</b> – If your sponsorship entitles you to an exhibit space, please know that we will need to have the Exhibitor Form completed and sent to Mario Marsans at <a href="MMarsans@LULAC.org">MMarsans@LULAC.org</a> by <b>June 15</b> <a href="mailto:2014">2014</a> . For your convenience, we have the expo floor layout online <a href="http://www.LULAC.org/convention.">http://www.LULAC.org/convention.</a>
<b>Registration Forms</b> – Our online system makes registration a lot easier and convenient. You will receive an email with a registration code and further instructions on how to register. All registrations must be completed by <b>June 15, 2014</b> .
Company Name – Please send us the official name of your organization. This name will be used in all marketing and printed materials (i.e. scripts, signage, website, etc.). Please send to Vanessa Trasmonte <a href="VTrasmonte@LULAC.org">VTrasmonte@LULAC.org</a> by <b>June 15, 2014.</b>
<b>Logo and Video</b> – Please email your logo in Encapsulated PostScript (EPS) version to Jorge Trasmonte at <u>JTrasmonte@LULAC.org</u> . If your sponsorship entitles you to a 30 second commercial video spot please send DVD to Mr. Trasmonte to the email above. <b>June 15, 2014</b>
<b>Registration Giveaways</b> - Please send 3,000 items before <b>June 15, 2014</b> to: LULAC National Convention Show Management Materials, Registration Area, Hargrove Inc.
<b>Hotel</b> – New York Hilton Midtown located on 1335 Avenue of the Americas, New York, NY 10019. Reservations can be made by calling: (800) HILTONS up until <b>June 9, 2014</b>
Corporate Alliance Meeting - Please contact David Perez at (202) 833-6130 or by email at <a href="mailto:DPerez@LULAC.org">DPerez@LULAC.org</a> to confirm your attendance for the LULAC Corporate Alliance meeting from 2 pm to 4 pm on Thursday. July 10, 2014.